## MICHIGAN WILDLIFE COUNCIL SEMI-ANNUAL REPORT TO THE LEGISLATURE Approved by the Chair of the Michigan Wildlife Council on November 5, 2018

The following report is the eighth semiannual report submitted to the Legislature documenting recent activities of the Michigan Wildlife Council (MWC).

As mandated by 2013 PA 246, the mission of the MWC is to develop and implement, in conjunction with a third-party marketing or advertising agency, a comprehensive media-based public information program to promote the essential role sportsmen and sportswomen play in furthering wildlife conservation and to educate the general public about hunting, fishing, and the taking of game. The Michigan Wildlife Management Public Education Subaccount was established within 2013 PA 246 to support this mission and is derived by a one-dollar surcharge on all Michigan base hunting and fishing licenses. Unaudited Fiscal Year 2018 expenditures from the fund (through September 30, 2018) are shown at the end of this report.

The MWC is entrusted with educating the public about the importance of wildlife conservation and its role in preserving Michigan's great outdoor heritage for future generations. The MWC is dedicated to increasing public knowledge on how wildlife and Michigan's outdoors are scientifically managed and funded so that we can continue to enjoy them as we do today.

The current council includes the Director of the Department of Natural Resources or his designee (Kristin Phillips) and the following seven members: Carol Rose, Ed Roy, Hank Stancato, Jeff Poet, Jim Hammill, Matt Pedigo, and Beth Gruden. The seat of Randy Stec of Caro, who did not seek reappointment when his term expired on March 31, 2018, remains vacant.

Over the last 6 months, the MWC has continued working with Güd Marketing of Lansing on its public education campaign *"Here. For Generations,"* which has been in market for over two years. This year, messaging was added to the campaign about hunters and anglers providing funds for fish and wildlife management. New outdoor billboard advertising and social media ads for Facebook, Instagram, and Snapchat applications were developed.

The "*Here. For Generations.*" campaign is measured through the tracking of paid media metrics over the course of the campaign, as well as through formative assessments (i.e. online surveys and focus groups). The paid media metrics measure: impressions, frequency, reach, web ads clicked, website hits, social engagement, media coverage, and partnerships. In June, Güd Marketing produced a report based on focus group discussions held in April. A statewide survey was initiated in September.

The campaign has generated over 591,700,000 campaign impressions and nearly 15,327,000 campaign engagements (clicks to websites, likes, shares, videos, and views). The campaign continued an elevated presence between June 2018 and September 2018. Emphasis includes developing organic radio chatter, content marketing, media interviews, and social media.

During the April 2018 MWC meeting, Güd Marketing provided an update on the media plan including a recommendation on the scope of work for the period of June 2018 through June 2019. Outdoor board advertisements and new television and radio spots have been developed. Also, the MWC website was redesigned and upgraded. The new media pieces introduced the funding message to audiences and explained how they benefit from hunting and fishing license revenue.

During the September meeting, the MWC received an update on the paid media year three, flight-two efforts. Key results include:

- 56 percent value-added placements
- Broadly introduced funding messages for the first time
- Campaign engagement rate reached a record high
- Published content was more diverse

Creative assets for the summer 2018 campaign included digital matching games, video content story, and vertical video for Facebook and Snapchat.

Güd Marketing provided an overview of the September statewide survey including sample size, demographic quotas at a regional level, and timeline. Güd also presented the revised campaign video which has been submitted for final review and approval.

The MWC continues to seek ongoing opportunities to keep stakeholders, legislators, and the public informed of its progress. Attached is the schedule of media appearances and articles organized by Güd Marketing.

The MWC appreciates the Legislature's continued support and the opportunity to report on its activities since May 2018.

Respectfully, MICHIGAN WILDLIFE COUNCIL

Matt Pedigo, Chair

Attachments

In compliance with Section 43532b(18)(b) of PA 246 of 2013, the MWC provides the following summary of Fiscal Year 2018 expenditures from the Michigan Wildlife Management Public Education Subaccount that was created within the Game and Fish Protection Account.

Fiscal Year 2018 Expenditures (Unaudited) for the Michigan Wildlife Council (10/1/17-9/30/18)

Expenditure Description	Amount
Research/Marketing/Creative/Media	\$1,944,700
Administrative	\$5,900
Total Expenditures	\$1,950,600

## Michigan Wildlife Council Media Appearances (May 2018 – September 2018)

Warm weather invites visit to Hoffmaster State Park WZZM - The Exchange May 9, 2018 Video

Michigan works to conserve and restore Lake Sturgeon population FOX17 - Where in the Wild May 15, 2018 Video

Take a hike and learn about local conservation efforts WOODTV - eightWest May 16, 2018 Video

Get back to nature in downtown Detroit WDIV - Live in the D May 24, 2018 Video

Underwater experience in the D WDIV - Live in the D May 30, 2018 Video

Go camping, hit the beach and more at Holland State Park FOX17 - Where in the Wild June 12, 2018 Video

**Riverside Park restoring wildlife thanks to volunteers** FOX17 - Where in the Wild July 17, 2018 <u>Video</u>

Celebrating outdoor adventures in the D WDIV - Live in the D July 20, 2018 Video

Land takes on new look and new lease on life WZZM - The Exchange July 26, 2018 Video Explore Wetlands in the D WDIV - Live in the D July 27, 2018 Video

Enjoy the great outdoors at Blandford Nature Center WZZM - The Exchange July 30, 2018 Video

Grand Rapids Conservation Efforts FOX17 - Where in the Wild August 14, 2018 Video

Kayaking trip gives a unique view of Detroit WDIV - Live in the D August 21, 2018 Video

Exploring Michigan's diverse wildlife and ecosystems WOODTV - eightWest August 24, 2018 Video

Pollinators in the D WDIV - Live in the D August 29, 2018 Video

New park, Ottawa Sands, to open October 15 FOX17 - Where in the Wild September 11, 2018 Video

Don't be fooled by invasive species WDIV - Live in the D September 12, 2018 Video

Flygirls of Michigan WZZM - The Exchange September 24, 2018 Video

## Michigan Wildlife Council Published Articles (May 2018 – September 2018)

No strangers to the endangered

Detroit Free Press May 9, 2018 <u>Article</u>

No strangers to the endangered Detroit News May 9, 2018 <u>Article</u>

No strangers to the endangered The Rapidian May 9, 2018 <u>Article</u>

Angling for a better Michigan economy Detroit Free Press May 28, 2018 <u>Article</u>

Angling for a better Michigan economy Detroit News May 28, 2018 <u>Article</u>

Angling for a better Michigan economy The Rapidian May 28, 2018 <u>Article</u>

Goodwill Hunting: How Michigan hunters are helping to feed needy families Detroit Free Press June 12, 2018 <u>Article</u>

Goodwill Hunting: How Michigan hunters are helping to feed needy families Detroit News June 12, 2018 <u>Article</u> Goodwill Hunting: How Michigan hunters are helping to feed needy families The Rapidian June 12, 2018 <u>Article</u>

**Fishing enthusiasts hooked on conservation** Detroit Free Press June 26, 2018 <u>Article</u>

**Fishing enthusiasts hooked on conservation** Detroit News June 26, 2018 <u>Article</u>

Polishing a gem: Plans to improve St. Clair-Detroit River system improvements Detroit Free Press July 10, 2018 <u>Article</u>

Polishing a gem: Plans to improve St. Clair-Detroit River system improvements Detroit News July 10, 2018 <u>Article</u>

Hatching a plan: How hatcheries help to maintain a healthy, diverse fish population Detroit Free Press July 17, 2018 <u>Article</u>

Hatching a plan: How hatcheries help to maintain a healthy, diverse fish population Detroit News July 17, 2018 <u>Article</u>

Prevent invasive species from harming native species Detroit Free Press August 7, 2018 <u>Article</u> Prevent invasive species from harming Michigan's native species Detroit News August 7, 2018 <u>Article</u>

Prevent invasive species from harming Michigan's native species The Rapidian August 7, 2018 <u>Article</u>

Fishing is more than a pass time Detroit Free Press August 14, 2018 <u>Article</u>

Fishing is more than a pass time Detroit News August 14, 2018 Article

For the love of Michigan elk: Volunteers critical to the success of herd Detroit Free Press September 4, 2018 <u>Article</u> For the love of Michigan elk: Volunteers critical to the success of herd Detroit News September 4, 2018 <u>Article</u>

Lessons in Nature: Educators learn to bring the outdoors in the classroom Detroit Free Press September 12, 2018 <u>Article</u>

Lessons in Nature: Educators learn to bring the outdoors in the classroom Detroit News September 12, 2018 <u>Article</u>

Lessons in Nature: Educators learn to bring the outdoors in the classroom The Rapidian September 12, 2018 Article